



May 2008

North Shore Chapter

**"60 Ways to Grow Your Business"**

Featuring Nick Snyder, Koenig & Strey GMAC Northbrook



**Thursday, May 8, 2008**

**Di Pescara**

Northbrook Court, Upper Level

Northbrook, IL 60062

847-498-4321

11:30 AM (Networking/Registration)

12:00 Noon (Lunch/Program)



**Directions to DiPescara:** Located on the Upper Level of Northbrook Court Shopping Center. Lake Cook Road (West of Skokie Boulevard, East of Waukegan Road) to entrance on upper level.

**\$25 WCR Member; \$35 Non-Member**

**RESERVATIONS are due by 5:00 PM, Friday, May 2, 2008 by email to:**

[Patricia@Ortseifen.com](mailto:Patricia@Ortseifen.com)

**PLEASE NOTE:** Policy states that if you make a reservation and do not cancel that reservation at least 72 hours prior to the meeting date you will be billed. If you do NOT make a reservation, we cannot guarantee that you will be accommodated at the door. If you are accommodated, you may incur a \$10 surcharge dependent upon meeting costs.

**"Thank You" to our May Luncheon Sponsors:**

**Jerry Lazar (Residential Loan Centers of America) & Todd Lazar (Protection One Security)**

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**About the Program...**

Nick Snyder is currently the managing broker of Koenig & Strey GMAC in Northbrook. With 33 years of real estate experience, Nick still has the same enthusiasm he had at the start for helping agents make a success of their business.

He brings knowledge, a strong commitment to the highest ethical standards, and a sense of humor to every situation. He holds both the GRI and CRB designations and is a past-president of the North Shore Board of REALTORS.

Over the years, Nick has presented sales skills and motivational programs to over 10,000 sales professionals. He enjoys life and people and tries to have fun with everything he does.

His presentation, "60 Ways to Increase Your Business" includes ideas from top producers around the country that have had an effect on increasing their business...from finding new leads to working with buyers and seller, negotiating, self-motivation and more.

Nick says that it's impossible (unless you're napping) to walk away from this program without a minimum of 2-3 ideas that can be implemented right away, and another 3-4 ideas that can be developed for your business.