



2008 Program Schedule North Shore Chapter

- January 10, 2008** **“Real Estate Auctioning”**
Aaron Lebedow, Business Liaison, Sheldon Good & Company
Location: Allgauer’s at the Northbrook Hilton
Sponsors: John Pietron (JP Associates Marketing)
- February 14, 2008** **“Short Sales and Foreclosures”**
Felix Gonzales, Attorney at Law, Tristan & Gonzalez LLC
Location: Pinstripes, Willow Festival Shopping Center, NW Corner Willow & Waukegan Roads, Northbrook
Sponsors: North Shore-Barrington Association of REALTORS
- March 13, 2008** **“Be the Best That You Can Be”**
Jerry Markbreit, former NFL Referee, Outstanding motivational speaker and author.
Location: Maggiano’s, Old Orchard Center, Skokie
Sponsors: Ron Isaacson (Space Man Home Inspections) & Brian Jessen (Harris Bank)
- April 10, 2008** **“Realtor® Issues Update “**
Terry Penza, CEO NSBAR
Location: Birchwood Club, Highland Park
Sponsors: Laura Perlman (Home Warranty of America) & Terri Small (Harris Bank)
- May 8, 2008** **“60 Ways To Grow Your Business”**
Nick Snyder, Manager, Koenig & Strey Northbrook
Location: Di Pescara, Northbrook
Sponsors: Jerry Lazar (RLCA) and Todd Lazar (Protection One)
- June 12, 2008** **“Working With Multi-Cultural Clients: How Not To Lose Face”**
Haley Hwang, CB Glenview
Location: Bertucci’s, Highwood
Sponsors: Robb Packer (Metrospect, Ltd. Home Inspections) & Tamara McHugh (Wall Street Journal)
- July 10, 2008** **“Senior Transitions”**
Susan Garcia Trieschmann discusses helping seniors to downsize and move to their new location
Location: Wildfire, Glenview
Sponsors: Diane Falk (Countrywide Home Loans)
- August 14, 2008** **“Legislative Update”**
A panel of Illinois Senators and Representatives discuss what’s happening in Springfield
Location: Briarwood Country Club, Deerfield
Sponsors:
- September 11, 2008** **“Websites - From Good to Great”**
Paul Cox, CEO of The Agent House, a website optimization company, discusses how to drive traffic to your website.
Location: Twin Orchard Country Club, Long Grove
Sponsors: Kristen Ruben & Myrna Goldberg (Ruben & Goldberg LLC)
- October 2, 2008** **“What’s Mine is Mine - What’s Yours is Negotiable” and Election of 2009 Officers**
Debbie Battersby, Past National WCR President
Location: Highland Park Country Club
Sponsor: Carolyn Brocksmith (Brocksmith & Associates)
- November 13, 2008** **“Auction 2008”**
Our Bi-Annual Silent & Live Auction
Location: The Glen Club, Glenview
Sponsors: Brian Jessen (Harris Bank) & Sherry Simon (American Home Shield)
- December 11, 2008** **“Barbara Rinella and Installation of 2009 Officers”**
The ever popular and elegant Barbara Rinella will dazzle us with her review - it’s always an enchanting surprise!
Location: Sunset Ridge Country Club, Northfield
Sponsor: Diane Falk (Countrywide Home Loans) & Deborah Reinhart (Design Odyssey)

SPONSORS WITH DATE PENDING: PILLAR TO POST (Patrick & Slack)